



Tran Thanh Vu

Product Manager

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Product Manager with a frontend engineering background and 6 years in software. Turned an outsourcing company's reusable code into TERA, a SaaS platform that grew users from 17K to 30K and generated ~US\$76K within five months of launch. Lead a 10-person team, report to the CEO, and use AI daily to move from idea to validated product faster. Looking for a Senior / Lead PM role at a company with strong systems and processes.

4 months idea to go-to-market	+76% users, 17K to 30K	~US\$76K revenue, May–Oct 2026	10 people on my team
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EXPERIENCE

2023 – Present

Product Manager

TGL Solutions · Japan-focused software company, ~170 people

- Lead a 10-person, mostly engineering team; report directly to the CEO and General Manager.
- Took TERA, a SaaS platform selling the VinaCAD, TakaCAD and VCC software ecosystem, from the CEO's idea to market in 4 months (Jan–May 2026) by reusing client-project codebases instead of building from scratch, cutting headcount cost and time-to-market.
- Since the May 2026 launch, TERA has generated ~US\$76K in revenue and grown users from 17K to 30K (+76%).
- Manage 3 concurrent business-system projects for Japanese enterprise clients across waterfall and agile, working with BAs and BrSEs.
- Built long-term client trust by flagging risks early and owning issues end to end.

Oct 2020 – 2023

Frontend Developer

TGL Solutions

- Built web interfaces for Japanese business systems; the engineering foundation behind specs that developers can build from directly.

HOW I WORK

Start with why

Clarify why a requirement exists and why users need it before deciding feasibility and approach.

Lift the slowest member

A team is only as fast as its slowest member, so I invest in everyone.

Options, not excuses

When scope and bugs pile up before a release, offer two clear paths: ship the top priorities on time, or move the date with a plan.

AI-native

AI for plans, specs, requirements, reports and code; HTML prototypes to validate client needs early.

SKILLS

Product	Discovery, prioritization, roadmaps, go-to-market, stakeholder management
Delivery	Waterfall & agile, risk management, release planning
Technical	Frontend development, HTML prototyping, AI-assisted development
Tools	Notion, Backlog, Claude, internal tools

EDUCATION & TRAINING

2026	Middle Management Program HRD Academy
2019 – 2020	Programming Bootcamp Cybersoft Academy
2015 – 2019	B.Sc. Information Technology Saigon Technology University (STU)

LANGUAGES

Vietnamese (native) · English (working proficiency, written)

INTERESTS

Pickleball · building small games